

# BEST'S RATING REPORT



**MUTUAL TRUST**<sup>®</sup>  
LIFE INSURANCE COMPANY

A Pan-American Life Insurance Group Stock Company

## PAN-AMERICAN LIFE INSURANCE GROUP

AMB #: 069617

NAIC #: N/A

FEIN #:

Phone:

Fax:

Website:

## MUTUAL TRUST LIFE INSURANCE COMPANY, A PAN-AMERICAN LIFE INSURANCE GROUP STOCK COMPANY

**A**

Domiciliary Address: 1200 Jorie Boulevard, Oak Brook, Illinois 60523-2269 United States

Mailing Address: P.O. Box 790, Grinnell, Iowa 50112-0790 United States

AMB #: 006756

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**Best's Credit Rating Effective Date**

September 10, 2020

**Best's Country Risk Reports Utilized**

- [Colombia - CRT - 4](#)
- [Costa Rica - CRT - 4](#)
- [Trinidad And Tobago - CRT - 4](#)
- [Panama - CRT - 4](#)
- [Guatemala - CRT - 4](#)

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**Information**

- [Best's Credit Rating Methodology](#)
- [Understanding Best's Credit Ratings](#)
- [Market Segment Outlooks](#)

**Financial Data Presented**

Financial data in this report: (i) includes data of affiliated entities that are not rating unit members where analytics benefit from inclusion; and/or (ii) excludes data of rating unit member entities if they operate in different segments or geographic areas than the Rating Unit generally. See [list of companies](#) for details of rating unit members and any such included and/or excluded entities.

The financial data in this report reflects the most current data available to the Analytical Team at the time of the rating. Updates to the financial exhibits in this report are available here: [Best's Financial Report](#).

# Pan-American Life Insurance Group

**AMB #:** 069617

**Associated Ultimate Parent:** AMB # 052016 - Pan-American Life Mutual Holding Company

**Best's Credit Ratings - for the Rating Unit Members**

**Financial Strength Rating (FSR)**

A
Excellent
Outlook: <b>Stable</b>
Action: <b>Affirmed</b>

**Issuer Credit Rating (ICR)**

a
Excellent
Outlook: <b>Stable</b>
Action: <b>Affirmed</b>

**Assessment Descriptors**

Balance Sheet Strength	<b>Very Strong</b>
Operating Performance	<b>Strong</b>
Business Profile	<b>Neutral</b>
Enterprise Risk Management	<b>Appropriate</b>

**Rating Unit - Members**

**Rating Unit: Pan-American Life Ins Group | AMB #: 069617**

AMB #	Rating Unit Members	AMB #	Rating Unit Members
075491	INRECO International Reins Co	020573	Pan-American Casualty Company
006756	Mutual Trust Life Ins Co	057485	Pan-American Intl Ins Corp
060696	Pan-American Assur Intl USB *	006893	Pan-American Life Ins Co
009058	Pan-American Assurance Company		

\* AMB# 060696 was deleted as a member of the Rating unit

## Rating Rationale

### Balance Sheet Strength: **Very Strong**

- Pan-American has the strongest level of risk-adjusted capitalization as measured by the 2019 Best's Capital Adequacy Ratio (BCAR) Model.
- The organization's invested asset allocation is well balanced across industry sectors and primarily consists of fixed assets that are investment grade.
- Pan-American utilizes reinsurance internally and externally as a key strategy for risk management, and counterparty risk is considered moderate.
- Pan-American, due to its international operations, is exposed to foreign currency-related risks in many of its key countries in the Latin American region due to regulatory requirements.

### Operating Performance: **Strong**

- Pan-American continues to report favorable top-line growth across its core lines of business with international life business consistently trending in a positive direction.
- The group has seen a strong trend in earnings supported by its international growth during the past several years.
- The Pan-American organization is focused on expense efficiencies and the implementation of value-added administrative capabilities across the enterprise.

### Business Profile: **Neutral**

- The group's operations are geographically diversified, with products marketed in the United States, the Caribbean and Central/South America.
- Pan-American's operations are well diversified across lower-risk product lines that are distributed in the United States and throughout Latin American countries and surrounding areas.
- The organization has a seasoned and knowledgeable management team with proven succession planning in place.
- Pan-American has been challenged to grow in the United States where its core markets are most competitive.

### Enterprise Risk Management: **Appropriate**

- Enterprise risk management (ERM) is a fully integrated component of business operations throughout the enterprise.
- The organization utilizes stated risk appetite measures and targets communicated through all layers of management.
- Pan-American maintains a dedicated risk management staff at the overall group level as well as at the local country level.
- The group had a strong pandemic response allowing it to maintain operations in the current year.
- The group utilizes an ERM framework based on a "three lines of defense" governance structure.

### Outlook

- The stable outlooks reflect Pan-American's very strong balance sheet strength assessment and strong operating performance.

### Rating Drivers

- A negative rating action could occur if the group reports a sustained deterioration in Pan-American Life's total capital and/or risk-adjusted capitalization.
- A negative rating action may occur if the group reports a sustained deterioration in net operating performance.

## Credit Analysis

### Balance Sheet Strength

#### Capitalization

Pan-American Life's consolidated risk-adjusted capitalization as measured by Best's Capital Adequacy Ratio (BCAR) model is to be at the strongest level in 2019 relative to its current business and insurance risks and supported by its positive statutory net operating performance, conservative fixed-income investment portfolio, and effective asset liability management processes and cash flow analysis

## Balance Sheet Strength (Continued...)

techniques. Pan-American Assurance, Pan-American - Puerto Rico, and MTL also maintain solid stand-alone risk-adjusted capital levels for their respective business and investment risks as measured by the BCAR. INRECO and Pan-American International Insurance Corp. also have satisfactory stand-alone risk-adjusted capital levels as measured by AM Best's Universal BCAR. Total capital has grown constantly the past five years supporting by strong operating performance. The company continues to have very strong liquidity included over \$1bn in excess capital, more than nice percent cash and bonds that can be sold.

## Asset Liability Management - Investments

Pan-American Life's long-term bond portfolio possesses good liquidity and is comprised largely of investment-grade securities. The investment-grade securities are split relatively evenly between NAIC 1 and NAIC 2 holdings. More than forty percent of the portfolio is in private placement issues that are well-diversified across industry sectors and predominantly liquid 144a securities. AM Best notes that Pan-American Life's total long-term bond portfolio is currently in a sizable net unrealized gain position. The long-term bond portfolio is well-diversified among corporate obligations, special revenue and both U.S. and foreign government debt in Latin American countries where it operates. Pan-American Life's below-investment-grade (BIG) bonds are within industry benchmarks, both on an absolute basis and as a percentage of capital. Pan-American Life's exposure to structured securities is modest representing roughly fifteen percent of the total portfolio. The majority of these securities are residential mortgage-backed securities, consisting primarily of agency guaranteed and non-agency collateralized mortgage obligations and commercial mortgage-backed holdings. Pan-American Life's mortgage-backed securities have no exposure to the subprime residential market, and its exposure to residential Alt-A is modest. The group's exposure to asset-backed securities is also somewhat modest. Pan-American Life's direct mortgage loan portfolio is modest and consists mainly of commercial mortgages. AM Best views the exposure to direct mortgage loans as modest relative to total capital. The group currently has no impaired mortgage loans. The company does a quality job of managing their foreign exchange cash exposure and protecting their assets.

## Operating Performance

Pan-American Life continues to represent a meaningful portion of the consolidated organization's net income and other comprehensive income. Pan-American Life's consolidated net operating performance has been profitable and relatively consistent on a pre-tax basis the past five years. The organization reported statutory ROE of just over 4% in 2019. The majority of earnings have been generated in the ordinary life segment. AM Best notes that Pan-American Life's group accident and health segment has also generated material profitability over the past several years as they continue to see strong growth.

Trends in statutory revenue growth have been mostly flat in direct premiums written recent few years driven by the competitive life insurance market within the United States while they see higher growth in their international lines of business. However the company's net premiums have generated a compound annual growth rate of 9% over the past five year period and outside of the statutory operations, the overall organization has reported material growth in GAAP revenue over each of the last 5 years. It is anticipated that revenue growth trends will continue and will be driven by international operations as the company continues to work to build momentum in the United States. Pan-American has placed emphasis on the marketing of innovative products and solutions in each of its segments taking advantage of market opportunities unique to each of its core markets.

More recently, Pan-American Life has invested significant effort and resources in its international major medical business and domestic life insurance segment. With its diversified product offerings and presence in the U.S., as well as in Central America and the Caribbean, PALIG and its affiliates have generated relatively steady premiums. The U.S. and Latin American operations account for a significant amount of total premiums reported. The company managed the pandemic well as a result of their well managed ERM program which has allowed them to maintain sales in 2020, in addition to reduced expenses from managing headcount and reduced travel keeping them in line with 2020 projections.

## Business Profile

Pan-American Life Insurance Company markets its life and accident and health products in 47 U.S. states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands. It is also authorized to sell certain insurance products in various foreign countries. Pan-American Assurance is authorized to sell life insurance products in 40 U.S. states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. Pan-American Assurance primarily markets and distributes traditional universal life products. The business written by Pan-American Assurance is ceded almost entirely to its parent, Pan-American Life Insurance Company. Pan-American Life - Puerto Rico is engaged principally in the business of selling group health and group term life insurance business to the citizens of Puerto Rico. Mutual Trust Life Insurance Company, a Pan-American Life Insurance Group Stock Company, focuses on traditional whole life. INRECO International Reinsurance Company is a wholly owned subsidiary of PALIG and an affiliate of Pan-American Life Insurance Company. INRECO is licensed as a Class "B(iii)" insurer, subject to the provisions of the insurance laws of the Cayman Islands. INRECO is primarily engaged in reinsuring a portion of the life and health insurance products that are sold in Latin America by the branches and affiliates of Pan-American Life Insurance Company as well as other insurance subsidiaries of PALIG, in addition to maintaining several

**Business Profile (Continued...)**

indemnity reinsurance blocks of business obtained in the 2012 acquisition. INRECO retrocedes a portion of the assumed risk to non-affiliated reinsurance companies. Finally, Pan-American International Insurance Corporation (Pan-American International Insurance) is licensed as a Class "B(iii)" insurer subject to the provisions of the insurance laws of the Cayman Islands. It is a wholly owned subsidiary of INRECO. Pan-American International Insurance is predominately engaged in issuing United States dollar-dominated life insurance products that are primarily sold to residents of Central and South America and the Caribbean region. Pan-American International Insurance also sells certain life and accident and health products through its branch in Barbados.

PALIG manages its U.S. and international insurance businesses through four business segments: International Group, International Life, U.S. Life and U.S. Group.

International operations operate through branches and affiliates in Costa Rica, Colombia, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Panama and 15 Caribbean markets including Barbados, the Cayman Islands, Curacao, Saint Lucia and Trinidad and Tobago. PALIG has been in most of these countries since 1912 and benefits from its brand recognition in these markets. PALIG has a strong market position in Panama, Costa Rica, Honduras, Ecuador, El Salvador, Guatemala and Trinidad & Tobago. This market position, long-term stability, understanding of the culture, U.S. headquarters, and substantial barriers to entry for new competition has given PALIG an important sustainable competitive advantage. Products are marketed through managing and producing general agents and captive agencies, among others.

The International Group segment's core products are group health, group life, group accident and health, individual accident and health, credit life and individual health. PALIG's expansive medical and provider healthcare network in Latin America ("PALIGMED") offers policyholders access to top hospital, diagnostic services and high-quality physicians. Additionally, the International Group segment offers private client major medical (a product created to serve the health needs of the middle to upper income target market), group pension, dental and personal accident. These products are distributed primarily through major brokers, sponsors, and directly. The International Group segment core group health products include coverage for the emergency room, hospitalizations, ambulatory, and outpatient care, consultations, surgeries, prescription drugs, laboratory, radiology, and certain well-care benefits. These health products include both in and out-of-network options, with varying degrees of deductibles, co-pays, and co-insurance. Group life products are offered as a multiple of monthly salary and include double benefit for accidental death as well as dismemberment benefits. Individual health products are similar to the group health products, but underwriting is performed on an individual basis. An option for limited international care is also offered. PALIG also offers personal accident business to protect against sudden loss of income due to accident, loss or illness in Latin America and the Caribbean.

Finally, the International Group segment has developed mass marketing/micro insurance products that are low price and accessible to large numbers of individuals through affinity groups, banks, utilities and department stores. Products include cancer, low limit accidental death and dismemberment, cash hospital income plan, low limit life, dread disease, and dental.

Third party complimentary products are also offered under the Pan-American brand name. PALIG has implemented a centralized approach to managing its group insurance customer relationships in most of the Latin American and Caribbean markets. This has been done to standardize the operational model, providing a consistently high level of service in a cost-effective manner.

The International Life segment focuses its marketing efforts to the emerging and affluent, middle and upper class market segments for in-country risk. The International Life segment markets individual life products to high net worth international customers through its industry leading foreign national program ("Private Client Life"). Pan-American International Insurance Corporation, Pan-American Assurance Company, Inc. and Pan-American Assurance Company International, Inc. are the main unit members utilized for reaching foreign nationals marketing Private Client Life products through private banks, broker-dealers and independent agents in Florida and Texas. PALIG recently launched "LifeAccess" a universal life product for the Latin American region.

The U.S. Life segment markets and distributes traditional whole life, traditional universal life, and level term life products. These products are distributed through independent agents and brokers. Additionally, it administers closed blocks of industrial life, disability income and fixed annuities. In the U.S. Life segment, PALIG focuses on marketing whole life product through MTL and traditional universal life products in the Government and National Guard markets through targeted distributors. PALIG, through targeted distribution outlets, is also focused on first and second generation Hispanics. AM Best notes that until the merger with Mutual Trust, the majority of PALIG's life sales had been generated in Latin American countries.

The U.S. Group segment focuses on selling and administering employer paid and voluntary life, limited benefit health plans and short term disability products. Its special markets division offers a wide array of coverages including stop loss, term life, group dental, short term medical, travel accident, and occupational accident. U.S. Group business's products are anchored by its "PanaMed" limited benefit medical plan that pays a fixed benefit amount to help cover the cost of common medical services. PALIG continues to expand and revise its extensive product portfolio to meet the needs of its clients. "PanaBridge Advantage," a qualifying plan for an individual under ACA, is a flexible combination of "PanaMed," self-insurance and stop-loss coverage all on one platform to provide an affordable solution to target clients. Additionally, ancillary products are marketed including: Rx-insured and discount prescription services; medical accident with accidental death and dismemberment that reimburses up to a specified amount per accident; dental and vision-that can be

**Business Profile (Continued...)**

designed to complement a limited benefit medical plan or be sold on a stand-alone basis; group term life; and global repatriation of remains that focuses on repatriation of foreign nationals to their home country.

AM Best notes that in 2012, PALIG acquired certain businesses and assets of American Life Insurance Company (ALICO) from MetLife, Inc. These businesses acquired consisted primarily of ALICO's unit in Trinidad and Tobago, along with branches in Barbados, the Cayman Islands, and the majority of the Leeward and Windward Islands, as well as the ALICO insurance operations in Panama and Costa Rica, and represented \$746 million in total assets and approximately \$170 million in revenue. With the acquisition, PALIG grew its presence in Latin American markets and expanded into Caribbean markets, as well as expanded into new product lines within those markets. Additionally, also in 2012, PALIG further expanded its geographic footprint by launching its operations in Mexico. International major medical insurance and personal accidents coverage are currently marketed and distributed through a distribution channel composed of agents, promoters and brokers with a highly specialized profile to provide services to clients in Mexico.

**Enterprise Risk Management**

Enterprise Risk Management (ERM) has become a fully integrated component of business operations throughout the enterprise. A key to the ERM process is to identify, evaluate and control risks in a systematic way, avoiding risks that are not worth taking and pricing, managing, and mitigating the risks that are unavoidable. The ERM process is fully integrated and involves the Board of Directors, executive management (chief risk officer and risk management committee) and front-line managers throughout the organization. The Executive management and the Investment Division meet on a regular basis and monthly business operating reviews provide regular forums for identification and the resolution of issues. All employee meetings provide additional forums to actively engage the entire organization. The ERM process has identified key risk mitigation strategies to manage risks and include: asset class diversification, per issue limits, line of credit strategies, geographic and product diversification, pricing reviews, underwriting discipline, reinsurance, asset liability management, cash flow testing hedging analysis, high availability technology, and enhancement to country manager, finance, and regulatory and compliance infrastructure. The company's risk management profile is adequately matched by its capabilities for identification and mitigation of risks regarding capital and investment risk, financial flexibility, various levels of concentration risk and operational related risks. The company had a very strong response to the pandemic which allowed them to maintain operations by managing the risk through their strong technology, work from home and training programs that provided producers with the positive environment needed to keep the company on track with their 2020 plan.

**Reinsurance Summary**

The majority of the company's business ceded was reinsured with Reinsurance Group of America, Inc. (U.S.); SCOR global Life, (US); Lincoln National Life Insurance Company (U.S.); RGA (US), Hannover Re (U.S.), and INRECO International Reinsurance Company (Cayman Islands) an affiliated carrier. Maximum net retention on any one life is \$600,000 for domestic ordinary life, \$1,000,000 for offshore ordinary life, and \$150,000 for group life.

**Financial Statements**

	6-Months		Year End - December 31			
	2020		2019		2018	
<b>Balance Sheet</b>	USD (000)	%	USD (000)	%	USD (000)	%
Cash and Short Term Investments	118,198	3.4	136,835	4.0	99,008	3.0
Bonds	2,673,255	77.7	2,606,357	76.6	2,542,910	78.0
Preferred and Common Stock	48,726	1.4	50,197	1.5	59,870	1.8
Other Invested Assets	445,179	12.9	456,769	13.4	418,744	12.8
<b>Total Cash and Invested Assets</b>	<b>3,285,359</b>	<b>95.4</b>	<b>3,250,158</b>	<b>95.6</b>	<b>3,120,532</b>	<b>95.7</b>
Premium Balances	31,912	0.9	29,334	0.9	30,799	0.9
Net Deferred Tax Asset	26,647	0.8	28,158	0.8	25,266	0.8
Other Assets	98,322	2.9	92,752	2.7	83,443	2.6
<b>Total General Account Assets</b>	<b>3,442,239</b>	<b>100.0</b>	<b>3,400,401</b>	<b>100.0</b>	<b>3,260,041</b>	<b>100.0</b>
<b>Total Assets</b>	<b>3,442,239</b>	<b>100.0</b>	<b>3,400,401</b>	<b>100.0</b>	<b>3,260,041</b>	<b>100.0</b>
Net Life Reserves	2,649,346	77.0	2,627,461	77.3	2,506,594	76.9
Net Accident & Health Reserves	93,085	2.7	88,398	2.6	85,350	2.6
Liability for Deposit Contracts	48,943	1.4	50,225	1.5	53,328	1.6
Asset Valuation Reserve	30,140	0.9	31,833	0.9	28,444	0.9
Other Liabilities	200,905	5.8	208,648	6.1	189,860	5.8
<b>Total General Account Liabilities</b>	<b>3,022,419</b>	<b>87.8</b>	<b>3,006,566</b>	<b>88.4</b>	<b>2,863,576</b>	<b>87.8</b>
<b>Total Liabilities</b>	<b>3,022,419</b>	<b>87.8</b>	<b>3,006,566</b>	<b>88.4</b>	<b>2,863,576</b>	<b>87.8</b>
Capital Stock	7,500	0.2	7,500	0.2	7,500	0.2
Paid-In and Contributed Surplus	25,152	0.7	10,250	0.3	10,250	0.3
Unassigned Surplus	292,549	8.5	280,561	8.3	282,102	8.7
Other Surplus	94,619	2.7	95,525	2.8	96,613	3.0
<b>Total Capital and Surplus</b>	<b>419,820</b>	<b>12.2</b>	<b>393,836</b>	<b>11.6</b>	<b>396,465</b>	<b>12.2</b>
<b>Total Liabilities, Capital and Surplus</b>	<b>3,442,239</b>	<b>100.0</b>	<b>3,400,401</b>	<b>100.0</b>	<b>3,260,041</b>	<b>100.0</b>

Source: BestLink® - Best's Financial Suite

**Last Update**

September 10, 2020

**Identifiers**

**AMB #:** 069617

This company is a data record that AM Best utilizes to represent the AM Best Consolidated financials for the Life, Annuity, and Accident business of AMB#: [052016 Pan-American Life Mutual Holding Company](#).

AMB#: [006893 Pan-American Life Insurance Company](#) has been assigned as the AMB Group Lead for this consolidation and should be used to access name, address, or other contact information for this AM Best Consolidated Group.

**Financial Data Presented**

See [LINK](#) for details of the entities represented by the data presented in this report.

# Pan-American Life Insurance Group

## Operations

**Date Incorporated:** March 28, 1911

**Domiciled:** Louisiana, United States

**Business Type:** Life, Annuity, and Accident

**Organization Type:** Mutual

**Marketing Type:** Broker

## Best's Credit Ratings

### Rating Relationship

This group represents an AM Best Rating Unit. In our opinion, companies under this Rating Unit have an Excellent ability to meet their ongoing insurance obligations and an Excellent ability to meet their ongoing senior financial obligations.

**Best's Credit Rating Effective Date:** September 10, 2020

Rating rationale and credit analysis can be found in the [Best's Credit Report for AMB# 069617 - Pan-American Life Insurance Group](#).

AMB#	Rating Unit Members	Best's Credit Ratings	
		Financial Strength Rating	Long-Term Issuer Credit Rating
075491	INRECO International Reins Co	A	a
006756	Mutual Trust Life Ins Co	A	a
009058	Pan-American Assurance Company	A	a
020573	Pan-American Casualty Company	A	a
057485	Pan-American Intl Ins Corp	A	a
006893	Pan-American Life Ins Co	A	a



# Mutual Trust Life Insurance Company, a Pan-American Life Insurance Group Stock Company

## Last Update

September 10, 2020

## Identifiers

**AMB #:** 006756

**NAIC #:** 66427

**FEIN #:** 36-1516780

**LEI #:** 254900DHQL27U7635332

## Contact Information

### Domiciliary Address:

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**Web:** [www.mutualtrust.com](http://www.mutualtrust.com)

**Phone:** +1-630-990-1000

**Fax:** +1-630-990-7083

## Financial Data Presented

The financial data in this report reflects the most current data available at the time the report was printed.

## Operations

**Date Incorporated:** December 05, 1904 | **Date Commenced:** April 14, 1905

**Domiciled:** Illinois, United States

**Licensed:** (Current since 06/22/2011). The company is licensed in the District of Columbia, AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI and WY.

**Business Type:** Life, Annuity, and Accident

**Organization Type:** Stock

**Marketing Type:** Independent Agency

**Financial Size:** IX (\$250 Million to \$500 Million)

## Best's Credit Ratings

### Best's Credit Rating History

AM Best has assigned ratings on this company since 1928. In our opinion, the company has an Excellent ability to meet their ongoing insurance obligations and an Excellent ability to meet their ongoing senior financial obligations.

The following are the most recent rating events, for longer history refer to [Rating History](#) in BestLink:

Effective Date	Best's Financial Strength Ratings				Best's Long-Term Issuer Credit Ratings		
	Rating	Affiliation	Outlook	Action	Rating	Outlook	Action
<b>Current -</b>							
<b>Sep 10, 2020</b>	<b>A</b>	<b>g (Group Rating)</b>	<b>Stable</b>	<b>Affirmed</b>	<b>a</b>	<b>Stable</b>	<b>Affirmed</b>
Aug 21, 2019	A	g (Group Rating)	Stable	Affirmed	a	Stable	Affirmed
Sep 21, 2018	A	g (Group Rating)	Stable	Affirmed	a	Stable	Affirmed
Sep 29, 2017	A	g (Group Rating)	Stable	Affirmed	a	Stable	Affirmed
Sep 29, 2016	A	g (Group Rating)	Stable	Upgraded	a	Stable	Upgraded

### Best's Issue Credit Ratings

AM Best assigns Best's Issue Credit Ratings. Refer to the profile page to view current Issue Ratings for [Mutual Trust Life Ins Co \(AMB#6756\)](#).

## Management

### Officers

**CEO:** Bruce G. Parker

**President and COO:** Geri M. Gaughan

**SVP and Chief Marketing Officer:** Luke E. Cosme

**SVP, Treasurer and CFO:** John D. Rosenkranz

**SVP and Chief Actuary:** Narayan S. Shankar

**Officers (Continued...)**

**Vice President and Chief Underwriting Officer:** Joel Jones  
**Vice President and Controller:** Christopher M. Lewis  
**Vice President:** Kathleen M. Biver (Information Technology)  
**Vice President:** Margaret M. Culkeen (Investment Operations)  
**Vice President:** Rod L. Gross (Internal Audit)  
**Vice President:** Rick L. Mabry (Corporate Tax)  
**Vice President:** Paula Mannon (Human Resources)  
**Vice President:** David H. McCaughey (Technical Services)  
**Vice President:** Stacy L. McWhorter (Life Operations)  
**Secretary:** Patrick C. Fraizer  
**General Counsel:** Daniel E. LaGrone

**Directors**

Stephen M. Batza  
Jerry D. Carlisle  
Geri M. Gaughan  
Martha O. Hesse  
Suzanne T. Mestaver  
Carlos F. Mickan  
Kenneth C. Mlekush  
Wendell A. Mottley  
Daniel P. Mulheran, Sr.  
Carlos Palomares  
Patrick J. Quinlan, M.D.  
John D. Rosenkranz  
Coleman D. Ross  
Narayan S. Shankar  
José S. Suquet  
J. Antonio Villamil

## History

Originally incorporated as Scandia Life Insurance Company, in 1919 the name was changed to Mutual Trust Life Insurance Company. During 1999, the company converted to a mutual holding company.

In October 2015, Mutual Trust Holding Company and MTL Holdings, Inc., MTL Insurance Company's former parent entities, merged into Pan-American Life Mutual Holding Company and Pan-American Life Insurance Group (PALIG), the parent holding and intermediate holding companies of the Pan-American Life Insurance Company (PALIC), respectively. MTL now operates as a standalone subsidiary of PALIG.

## Financial Statements

Financial Statements reflected were compiled from the most recent company-filed statement available in BestLink - Best's Statement File - L/H, US.

Access Statement Pages in Excel available in the [Comprehensive Financial Overview \(CFO\) Report](#) for additional details.

**Currency:** US Dollars

	6-Months		Year End - December 31			
	2020		2019		2018	
	USD (000)	%	USD (000)	%	USD (000)	%
<b>Balance Sheet</b>						
Cash and Short Term Investments	46,167	2.1	30,076	1.4	11,348	0.6
Bonds	1,702,375	79.1	1,673,432	79.1	1,640,919	80.3
Preferred and Common Stock	18,511	0.9	18,631	0.9	17,854	0.9
Other Invested Assets	325,327	15.1	331,676	15.7	311,409	15.2
<b>Total Cash and Invested Assets</b>	<b>2,092,380</b>	<b>97.2</b>	<b>2,053,815</b>	<b>97.1</b>	<b>1,981,530</b>	<b>96.9</b>
Premium Balances	26,109	1.2	26,264	1.2	24,759	1.2
Net Deferred Tax Asset	11,389	0.5	12,024	0.6	12,192	0.6
Other Assets	23,629	1.1	23,865	1.1	25,504	1.2
Total General Account Assets	2,153,507	100.0	2,115,968	100.0	2,043,985	100.0
<b>Total Assets</b>	<b>2,153,507</b>	<b>100.0</b>	<b>2,115,968</b>	<b>100.0</b>	<b>2,043,985</b>	<b>100.0</b>
Net Life Reserves	1,868,267	86.8	1,841,965	87.1	1,789,385	87.5
Liability for Deposit Contracts	25,107	1.2	25,873	1.2	27,459	1.3
Asset Valuation Reserve	15,594	0.7	16,778	0.8	14,312	0.7
Other Liabilities	80,470	3.7	69,095	3.3	59,928	2.9
Total General Account Liabilities	1,989,439	92.4	1,953,711	92.3	1,891,085	92.5
<b>Total Liabilities</b>	<b>1,989,439</b>	<b>92.4</b>	<b>1,953,711</b>	<b>92.3</b>	<b>1,891,085</b>	<b>92.5</b>
Capital Stock	2,500	0.1	2,500	0.1	2,500	0.1
Paid-In and Contributed Surplus	10,250	0.5	10,250	0.5	10,250	0.5
Unassigned Surplus	118,921	5.5	116,532	5.5	106,743	5.2
Other Surplus	32,397	1.5	32,975	1.6	33,408	1.6
<b>Total Capital and Surplus</b>	<b>164,068</b>	<b>7.6</b>	<b>162,257</b>	<b>7.7</b>	<b>152,901</b>	<b>7.5</b>
<b>Total Liabilities, Capital and Surplus</b>	<b>2,153,507</b>	<b>100.0</b>	<b>2,115,968</b>	<b>100.0</b>	<b>2,043,985</b>	<b>100.0</b>

Source: BestLink® - Best's Financial Suite

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